

## Approaches to Deep Energy Retrofits in the US Federal Government

### GSA's National Deep Energy Retrofit

Annex 61 Technical Day  
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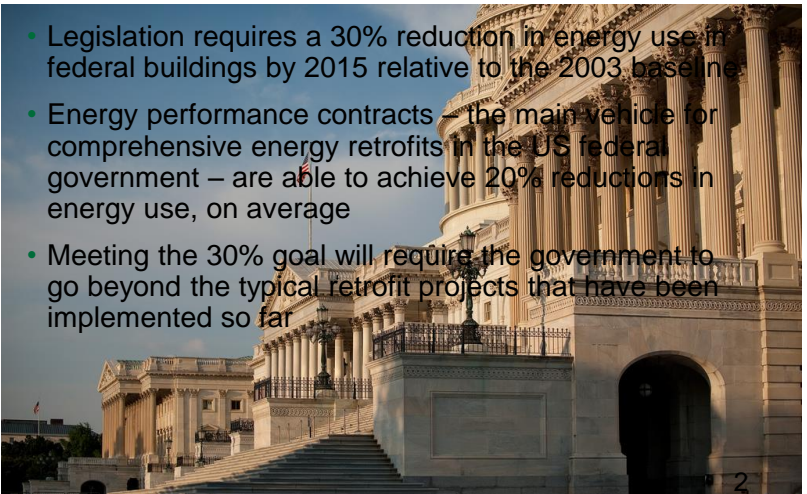
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## Why deep retrofits are important to US Government



- Legislation requires a 30% reduction in energy use in federal buildings by 2015 relative to the 2003 baseline
- Energy performance contracts – the main vehicle for comprehensive energy retrofits in the US federal government – are able to achieve 20% reductions in energy use, on average
- Meeting the 30% goal will require the government to go beyond the typical retrofit projects that have been implemented so far

## Two main models have emerged

- US Army
  - Combine energy project with building renovation
  - Use two contractors: one for energy measures (under an ESPC contract) and one for renovation tasks
  - Several challenges to marrying these two contracts
- GSA Approach
  - Use ESPC to implement comprehensive energy projects
  - Encourage ESCOs to dig deeper, using design charrettes and centralized tech/contracting assistance

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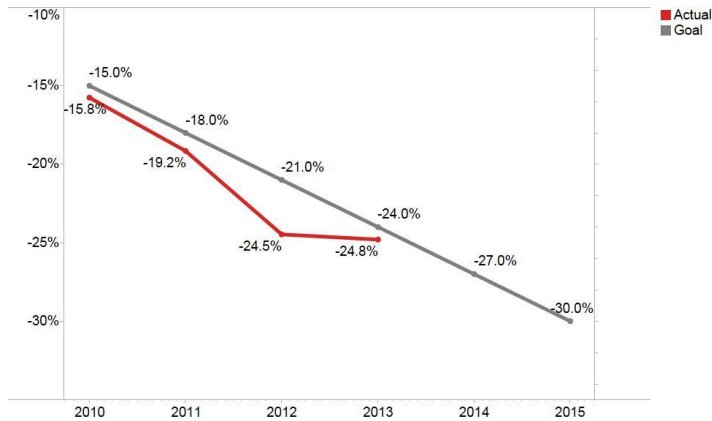
## US General Services Administration (GSA)

- “The government’s landlord”
  - 9,100 separate assets
  - 376 million square feet of space
- Energy use represents 3.7% of federal government (9.3% of civilian agencies)
- Average age of buildings is 48 years

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## GSA Energy Intensity % reduction from 2003



## Goals of GSA's National Deep Energy Retrofit (NDER) project

- Retrofit plans that move a building towards net zero energy consumption
- Use of innovative technologies
- Use of renewable energy technologies
- Unstated objective: achieve deep(er) energy savings than in past projects

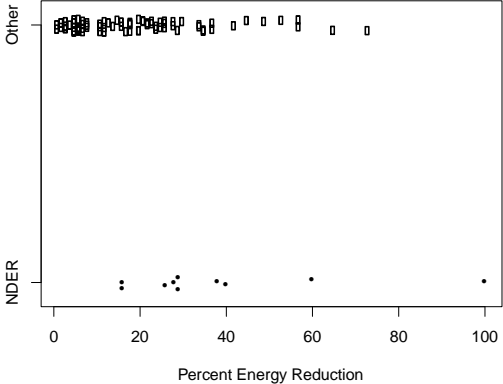
## NDER Results

- 10 Task Orders (projects) awarded
- Total implementation price of \$172 million
- 14.7 million square feet of floorspace
- Reduces GSA's energy use by 365 billion Btu per year

## GSA did achieve deeper energy savings

- A sample of 70 non-NDER federal ESPC projects achieved an average of 18.5% savings
- **Average savings of 10 NDER was 38%, more than twice the other projects**
- Wilcoxon rank sum test shows the difference in means is statistically significant at the  $p=0.003$  level

### Percent energy reduction of NDER projects compared with other PPCC projects



### What are some potential drivers for deeper energy savings?

- Energy prices
- Baseline energy use index (EUI)
- Amount of “one-time savings”
- Is there some way to select buildings that present opportunities for deep savings?

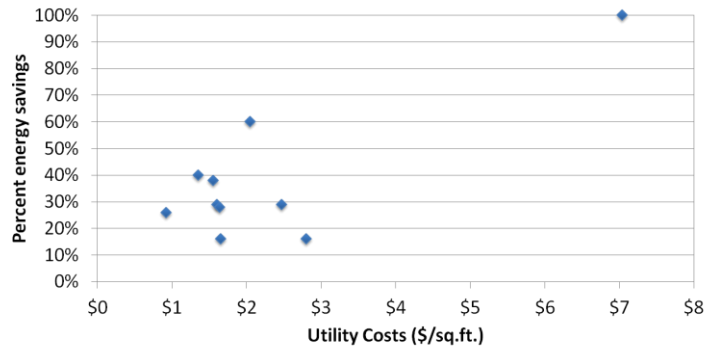
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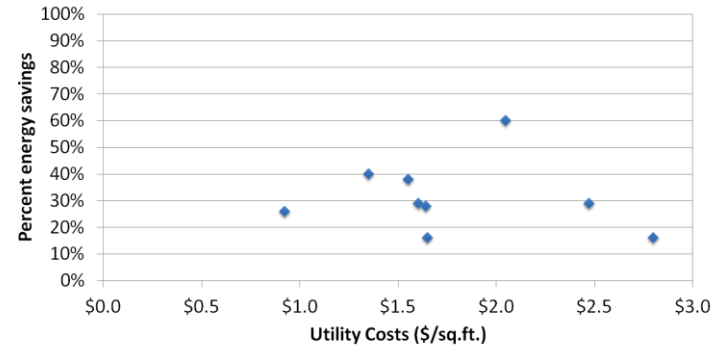
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**Percent savings appears related to baseline utility costs, but figure is misleading**



**With high-leverage point removed, percent savings appears unrelated to baseline utility costs**



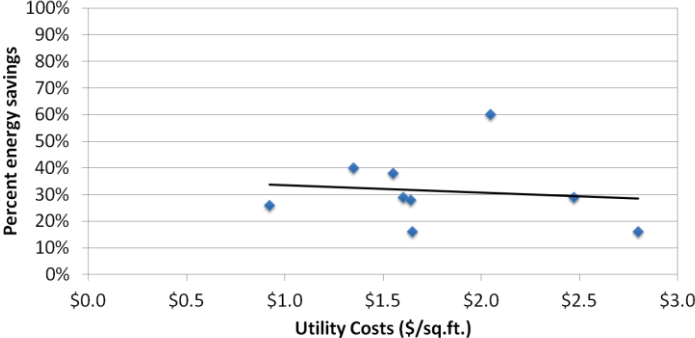
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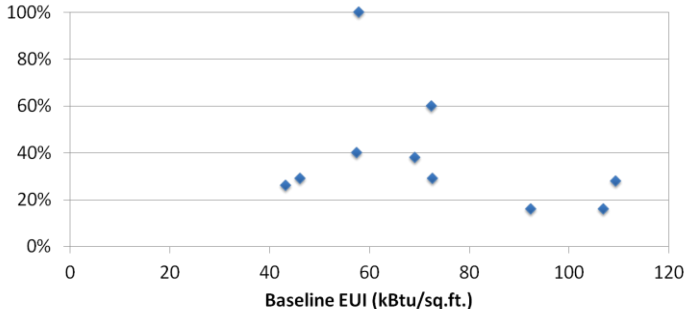
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The relation is opposite to what we expect (though effect is not statistically significant)



Percent savings appears unrelated to EUI as well



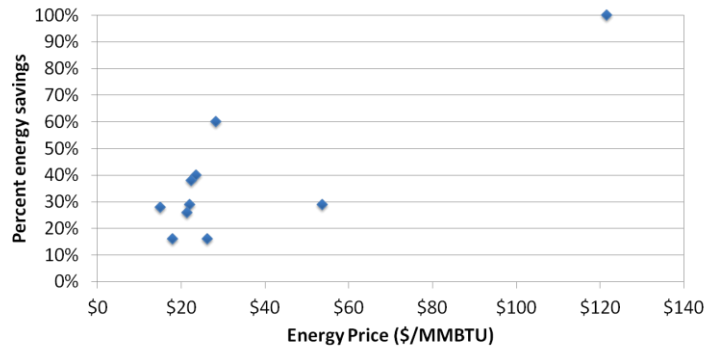
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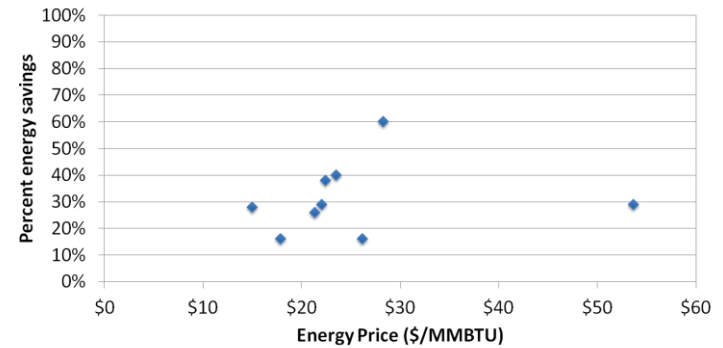
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**Percent savings appears related to baseline energy unit price, with outlier**



**With outlier removed savings appears unrelated to baseline energy unit price**



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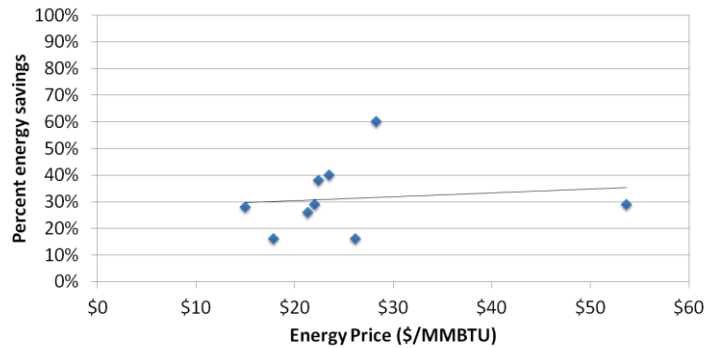


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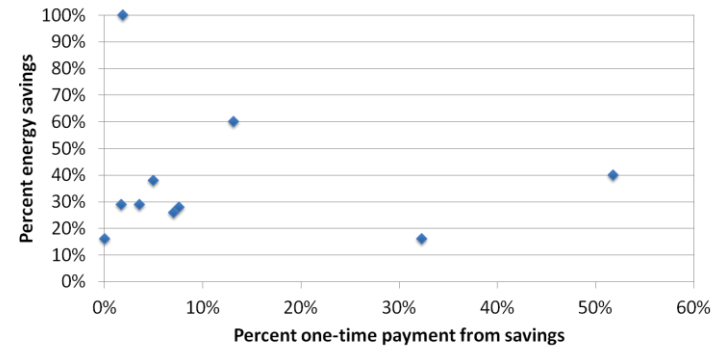
**Percent savings increases with increasing energy prices, but regression not significant**



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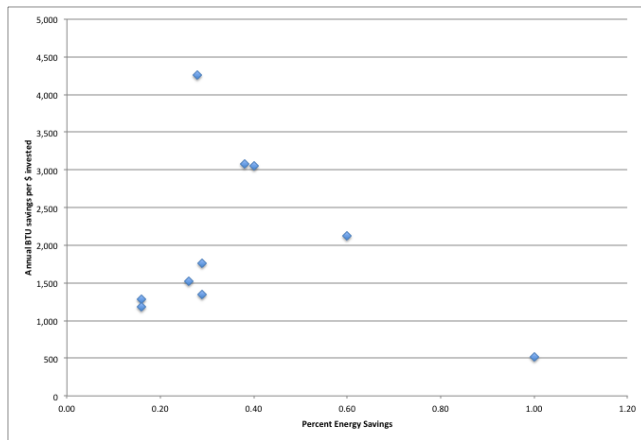
**Amount of one-time payment also unrelated to percent savings achieved**



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### BTU/\$ invested vs. percent Savings

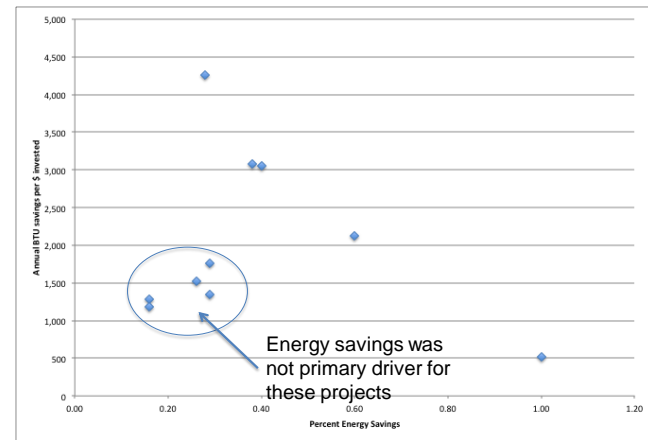


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### Different classes of projects

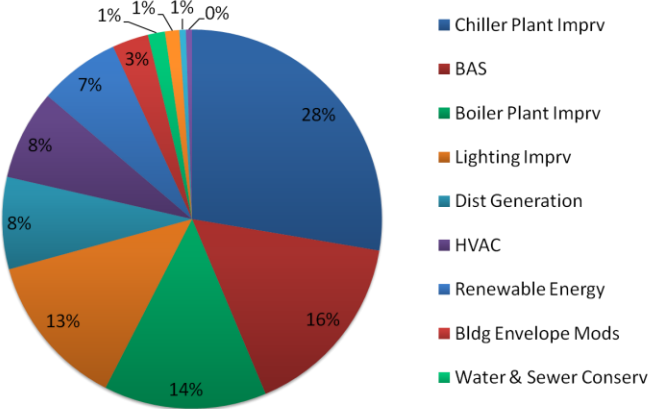


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### Distribution of ECM Investment



### ECMs – FEMP History vs. GSA NDER

FEMP ESPC Database		GSA NDER
HVAC (20%)		Chiller Plant Improvements (28%)
Lighting Improvements (16%)		BAS (16%)
BAS (15%)		Boiler Plant Improvements (14%)
Chiller Plant Improvements (11%)		Lighting Improvements (13%)
Renewable Energy (11%)		Dist Generation (8%)
Energy/Utility Distribution (8%)		HVAC (8%)
Distributed Generation (5%)		Renewable Energy (7%)
Boiler Plant Improvement (5%)		Bldg Envelope Mods (3%)
Water & Sewer Conservation (3%)		Water & Sewer Conservation (1%)
Electric Motors and Drives (2%)		Commissioning (1%)
Bldg Envelope Mods (1%)		Energy/Utility Distribution (1%)
Other (3%)		Electric Motors and Drives (1%)

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### Deep retrofits can be implemented across a wide spectrum of buildings/conditions

- What is not (necessarily) required to achieve deeper energy savings in ESPC
  - High energy prices
  - High energy consumption
  - Advanced ECMs
  - Large payments from savings in implementation period
  - O&M savings

### What is required

- Buildings that have not undergone recent energy retrofit projects
- Emphasis from agency
- Thorough audit process to identify ECMs
- Integrated design approach
- Realization that deep retrofits cost more (in terms of energy savings per dollar invested)

## Questions

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